

## Bio – Martin Albani



With a forty-year professional track record in both the corporate private sector and international development, Dr. F. Martin Albani has held senior executive positions, worked as an entrepreneur, and assumed leadership roles in business and industry associations. As a senior technical advisor, he serves in international development organizations such as the EU, UN, and the World Bank Group.

Specializing in business development, trade, and export promotion, Martin provides technical advisory services for the development of sustainable, market-driven, and investible supply chains, with a current emphasis on export promotion of valued agricultural commodities and specialties. Over the past twenty years, he has worked as an independent International Consultant for the EU and UN organizations, focusing on private sector development across Asia and Africa. His expertise lies in devising and implementing export strategies, as well as related capacity building of stakeholders in various industries. Martin's experience in trade-related socio-economic development spans agriculture, biodiversity (sustainability), gender (economic empowerment), nutrition, poverty reduction, and environmental sustainability.

In previous roles, he managed businesses in the life sciences industry, holding senior executive positions in Germany and, since 1984, in Asia. Simultaneously, he served as a Director and President of Chambers of Commerce, and as a Vice President of Thailand's Board of Trade. Martin is proficient in German and English, with a working knowledge of French, Italian, and basic Thai. Holding a Ph.D. in natural sciences, he pursued continued education in business, digital marketing, environmental sciences, social psychology, and global value chains (GVC).